

**TAB 11: Budgets**

Attached are the Development Pro Forma, Operating Budget, and Tax Credit Summary, including a letter of intent in the purchase of the projected Low Income Housing Tax Credits from PNC Bank. Total hard costs for the project are estimated to be approximately \$15,254,546, including a 3% construction contingency. Total soft costs and fees are estimated to be approximately \$4,840,000.

The project will be financed primarily with equity raised from the sale of Low Income Housing Tax Credits (LIHTC), with multiple additional sources. The project is seeking funding from the City of Philadelphia (HTF, CDBG, HOME) in the amount of \$1,500,000, LIHTCs to raise \$12,598,774. The application for City funding is being submitted concurrently with the PHA application. The LIHTC application is scheduled for submission in the upcoming PHFA round in January, 2015.

2015 LIHTC Rental Pro Forma

**Development Financing**

PRA Housing Trust Funds	\$	1,500,000
First Mortgage		
PHFA Penn Homes		
Federal Home Loan Bank		
Limited Partner Equity		12,598,774
Reinvested Dvpr Fee for IRR		619,920
Reinvested Dvpr Fee for PRA		311,934
Deferred Dvpr's Fee		223,918
<b>Total Financing</b>	<b>\$</b>	<b>15,254,546</b>

Exhibit B

**RDA**

**Maximum Rates**

50% or \$1.5 million

**Development Costs**

Construction Costs

General Requirements	\$	523,112	
Site Improvements		900,161	
Structures		7,818,376	
Bond Premium		80,000	
Builders Profit & Overhead		739,332	
Construction Contingency		303,329	3.00%
Other:		0	
Other: Building Permit		50,000	
<b>Total Construction Costs</b>	<b>\$</b>	<b>10,414,311</b>	

**RDA**

**Maximum Rates**

2.5% (nc); 5.0% (rehab) - 10.0%

Soft Costs

Architectural - Design	\$	351,483	
Architectural - Supervision		117,161	
Engineering Fees		75,000	
Environmental Assessment		5,000	
Survey		15,000	
Zoning and Permits		5,000	
Real Estate Taxes		12,835	
Construction Insurance		30,000	
Title & Recording		75,000	
Market Study/Appraisal		7,800	
Property Appraisal		0	
Legal - Development		80,000	
		0	
Cost Certification		15,000	
Rent-Up/Marketing		40,000	
Furnishings		52,000	
Energy Star and Passive House		66,405	

\$ 351,483

\$ 117,161

\$ 40,000

\$ 178,510

**Soft Costs Subtotal** \$ 947,683

Financing fees

PHFA Application Fee	\$	2,500
PHFA Construction Monitoring Fee		6,500
Tax Credit Allocation Fee		72,000
Construction Loan Due Diligence		33,500
Construction Loan Interest		285,166
Construction Loan Origination Fee		80,000
Construction Loan Legal		35,000
PHFA Carry Over and Cost Cert Fee		2,000
Subsidy Layering Review Fee		2,000

**Financing Fees Subtotal** \$ 518,666

**Total Soft Costs** \$ 1,466,350

\$ 2,380,132

Property Acquisition	\$ 20,001	
<b>Total Replacement Costs</b>	<b>\$ 11,900,661</b>	
<b>Reserves</b>		
Operating Reserve	\$ 263,204	
Tax & Insurance Escrow	44,835	
Social Service Reserve	0	
Transition Reserve	250,000	
Other-	0	
Other- Rent Subsidy Reserve	619,920	
<b>Reserves Subtotal</b>	<b>\$ 1,177,959</b>	
<b>Total Replacement Costs Plus Reserves</b>	<b>\$ 13,078,620</b>	
<b>Developer's Fee</b>	<b>\$ 2,102,326</b>	
<b>Syndication Fees</b>		
Legal		
Accounting	2,000	
Organizational	5,000	
Investor due diligence fees	25,000	
Compliance Monitoring	41,600	
<b>Syndication Fees Subtotal</b>	<b>\$ 73,600</b>	
<b>Total Development Costs</b>	<b>\$ 15,254,546</b>	\$ -

<b>PRA</b>
\$ 0
\$ 40,000
\$ 180

Total Units	52
Total Sq. Ft.	50,275

	per unit	per sq ft
Total Construction Costs	\$ 200,275	\$ 207
Total Replacement Costs	\$ 228,859	\$ 237
Total Development Costs	\$ 293,357	\$ 303
Replacement Cost + Dev Fee	\$ 269,288	\$ 279

Proposed Unit Mix		Cost Analysis		Blended per Unit Cost Allowable	
0 Bdrm	\$ -	units @	\$ 179,298	per unit	\$ -
1 Bdrm	52	units @	\$ 205,540	per unit	\$ 10,688,080
2 Bdrm	0	units @	\$ 249,934	per unit	\$ -
3 Bdrm	0	units @	\$ 323,333	per unit	\$ -
4 Bdrm		units @	\$ 354,919	per unit	\$ -
Totals	\$ 52.00				\$ 10,688,080
<b>Cost per Unit Allowable</b>			\$ 205,540	per unit	
<b>Cost per Unit for Project</b>			\$ 228,859	per unit	Not Allowable
					Waiver Required?
					YES
<b>Cost per Square Foot Allowable</b>			\$ 225	psf	
<b>Cost per Sq. Ft. for Project</b>			\$ 279	psf	Not Allowable
			120% of 221(d) limit:		111.35%

<b>HOME Maximum Subsidy</b>					
Maximum 221(d) 3 limit	\$ 205,540	per unit	allowable		
OHCD HOME Funding	\$ 28,846	per unit	allowable		

<b>Developer's Fee Analysis/Maximum Developer's Fee Allowable for Project</b>					
Total Replacement Cost	\$ 11,900,661				
less acquisition costs	(20,001)				
Basis for Developer's Fee ==>>	\$ 11,880,660				
<b>Total Fee Allowable</b>	\$ 1,188,066				Waiver Required?
<b>Developer Fee for Project</b>	\$ 1,500,000	Not Allowable			YES
less reinvested dev. Fee	\$ 311,934				
<b>Net Developer's Fee for Project</b>	\$ 1,811,934				

Scope of Construction: nc Elevator in Building? yes  
(rehab or nc) (yes or no)

Reviewed and confirmed by: \_\_\_\_\_ Date: \_\_\_\_\_

Assumptions

Rental Income	Unit Distribution					Rents/Total Housing Costs					Total	
	20%	40%	50%	60%	Total	20%	40%	50%	60%	w/Sec 9		60% w/Sec 9
0 Bdr	\$ -	\$ -	\$ -	\$ -	0	\$ 6.00	\$ 6.00	\$ 5.00	\$ 10.00	\$ 15.00	\$ 15.00	\$ 52.00
1 Bdr	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	52	\$163	\$467	\$602	\$300	\$614	\$300	\$ 20,430
2 Bdr	\$ -	\$ -	\$ -	\$ -	0	\$439	\$135	\$500	\$500	\$614	\$500	\$ 15,944
3 Bdr	\$ -	\$ -	\$ -	\$ -	0	\$602	\$602	\$800	\$800	\$614	\$800	\$ 36,374
4 Bdr	\$ -	\$ -	\$ -	\$ -	0							
Total	\$ 6	\$ 6	\$ 6	\$ 6	52							
% of Units	12%	12%	29%	48%	100%							

Trending Assumptions

Income	2.0%
Expenses	3.0%
Vacancy	5.0%
Management Fee	7.0%

Income from Operations

	1.00	2.00	3.00	4	5	6	7	8	9	10	11	12	13	14	15
Gross Rental Income	\$ 436,488	\$ 454,122	\$ 454,122	\$ 463,205	\$ 472,469	\$ 481,918	\$ 491,556	\$ 501,388	\$ 511,415	\$ 521,644	\$ 532,076	\$ 542,718	\$ 553,572	\$ 564,644	\$ 575,937
Vacancy	21,824	\$ 22,261	22,706	23,160	23,623	24,096	24,578	25,069	25,571	26,082	26,604	27,136	27,679	28,232	28,797
NET RENTAL INCOME	\$ 414,664	\$ 422,957	\$ 431,416	\$ 440,044	\$ 448,845	\$ 457,822	\$ 466,979	\$ 476,318	\$ 485,844	\$ 495,561	\$ 505,473	\$ 515,582	\$ 525,894	\$ 536,412	\$ 547,140
Other Income - Service	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
EFFECTIVE GROSS INCOME	\$ 414,664	\$ 422,957	\$ 431,416	\$ 440,044	\$ 448,845	\$ 457,822	\$ 466,979	\$ 476,318	\$ 485,844	\$ 495,561	\$ 505,473	\$ 515,582	\$ 525,894	\$ 536,412	\$ 547,140

Operating Expenses

Management Fee	\$ 29,026	\$ 29,607	\$ 30,199	\$ 30,803	\$ 31,419	\$ 32,048	\$ 32,688	\$ 33,342	\$ 34,009	\$ 34,689	\$ 35,383	\$ 36,091	\$ 36,813	\$ 37,549	\$ 38,300
Administrative Expense	23,158	23,853	24,568	25,305	26,065	26,846	27,652	28,481	29,335	30,216	31,122	32,056	33,018	34,008	35,029
Utilities	15,000	15,450	15,914	16,391	16,883	17,389	17,911	18,448	19,002	19,572	20,156	20,764	21,386	22,023	22,689
Operating & Maintenance	65,949	67,927	69,965	72,064	74,226	76,453	78,747	81,109	83,542	86,048	88,630	91,289	94,025	96,848	99,754
Water/Sewer	19,244	19,821	20,416	21,028	21,659	22,309	22,978	23,668	24,378	25,109	25,862	26,638	27,437	28,260	29,108
Payroll Expense	87,652	90,262	92,980	95,780	98,663	101,613	104,661	107,801	111,035	114,366	117,797	121,331	124,971	128,720	132,582
License and Permits	5,075	5,227	5,384	5,546	5,712	5,883	6,059	6,242	6,429	6,622	6,820	7,025	7,236	7,453	7,676
Insurance	32,000	32,950	33,949	34,967	36,016	37,097	38,210	39,356	40,537	41,753	43,005	44,293	45,624	46,993	48,403
Property Taxes	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835	12,835
Supportive Services	35,000	36,050	37,132	38,245	39,393	40,575	41,792	43,046	44,337	45,667	47,037	48,448	49,902	51,399	52,941
Replacement Reserve	28,000	28,790	29,589	30,411	31,263	32,141	33,045	33,977	34,924	35,894	36,894	37,920	38,970	39,941	40,941
TOTAL EXPENSES	\$ 350,939	\$ 360,792	\$ 370,934	\$ 381,375	\$ 392,124	\$ 403,188	\$ 414,578	\$ 426,304	\$ 438,374	\$ 450,801	\$ 463,614	\$ 476,805	\$ 490,368	\$ 504,303	\$ 518,627
NET OPERATING INCOME	\$ 63,725	\$ 62,165	\$ 60,482	\$ 58,669	\$ 56,722	\$ 54,634	\$ 52,400	\$ 50,014	\$ 47,470	\$ 44,761	\$ 35,559	\$ 31,924	\$ 28,087	\$ 24,099	\$ 19,772
Investor Services Fee	5,000	5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524	6,720	6,921	7,129	7,343	7,563
Cash Flow after Debt Service	\$ 58,725	\$ 57,015	\$ 55,177	\$ 53,205	\$ 51,094	\$ 48,838	\$ 46,430	\$ 43,865	\$ 41,136	\$ 38,237	\$ 28,839	\$ 25,003	\$ 20,958	\$ 16,696	\$ 12,209
Supportive Service	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash Flow After Supp Services	\$ 58,725	\$ 57,015	\$ 55,177	\$ 53,205	\$ 51,094	\$ 48,838	\$ 46,430	\$ 43,865	\$ 41,136	\$ 38,237	\$ 28,839	\$ 25,003	\$ 20,958	\$ 16,696	\$ 12,209

**TAX CREDIT Equity Summary**

Project Name	St. John Neumann Place II
Developer Name	Catholic Health Care Services
Total Development Cost	\$15,254,546
Total City Funds Requested (HTF+CDBG+HOME)	\$1,500,000

Low Income Housing Tax Credit Information:

Total 9% Tax Credits Being Requested from PHFA	\$1,200,000
Total Equity Raised from Sale of LIHTC	\$12,598,774
Equity Raise Expressed as Cents on Dollar	\$1.05
Tax Credit Investor if Identified	PNC Bank

Historic Preservation Tax Credit Information:

Total Historic Tax Credits Being Requested	N/A
Total Equity Raised from Sale of Historic Credits	
Equity Raise Expressed as Cents on Dollar	
Tax Credit Investor if Identified	

PennHOMES funds Being Requested from PHFA:

N/A
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November 10, 2014

Via E-Mail

John M. Wagner, Deputy Secretary and Chief Executive Officer  
Kimiko Doherty, Project Manager  
Catholic Health Care Services  
222 North 17<sup>th</sup> Street  
Philadelphia, PA 19103

St. John Neumann Place II, LP (the "Partnership")  
St. John Neumann Place II Apartments, Philadelphia, PA (the  
"Property")

Dear John and Kimiko:

Thank you for the opportunity to present this commitment letter to make an equity investment in your Partnership. This letter outlines certain terms and conditions that would be the basis of a partnership agreement (the "Partnership Agreement"), to be entered into among the General Partner listed below (the "General Partner"), PNC Bank, National Association as the investment limited partner ("PNC"), and a corporation affiliated with PNC as the special limited partner (the "Special Limited Partner").

Based on the information you provided to us, we have prepared this letter under the following terms and assumptions:

**1. PARTNERSHIP INTERESTS**

<u>GENERAL PARTNER</u>	<u>GP STATUS</u>	<u>TAX STATUS</u>
An affiliate of Catholic Health Care Services of the Archdiocese of Philadelphia ("Catholic Health Care Services")	General Partner	Non-Profit
	<u>LP/ STATUS</u>	<u>TAX STATUS</u>
	Investment Limited Partner	For Profit
	Special Limited Partner	For Profit

**Other Participants**

Developer Catholic Health Care Services (the "Developer")  
Guarantor Catholic Health Care Services (the "Guarantor")  
Property Manager Presby's Inspired Life (the "Property Manager")  
Service Provider Catholic Health Care Services (the "Service Provider")

### Property

The Property will have 52 apartments for elderly households and will be located in Philadelphia, PA. The property will have no market rate units and 52 tax credit units.

## 2. PARTNERSHIP TAX CREDITS

### New Construction:

Annual Tax Credit Reservation	\$1,200,000
Assumed Tax Credit Rate	7.54%
Total Tax Credits	\$12,000,000

## 3. PROJECT TIMING

<u>KEY PROJECT BENCHMARKS</u>	<u>ESTIMATED DATE</u>
Investment Limited Partner Admission	December 2015
Construction Start	December 2015
Construction Completion	January 2017
Leasing Start	February 2017
Leasing Completion	June 2017
Achievement of Stabilized Occupancy, as defined in Section 4.	September 2017
Receipt of State Designation (form 8609(s))	September 2017

## 4. INVESTMENT LIMITED PARTNERSHIP CAPITAL CONTRIBUTION

Assuming the foregoing material assumptions (including the availability of all of the financing sources listed in Section 7) are accurate, and subject to the terms and conditions set forth in this letter (including without limitation Section 9), and to the terms and conditions which would be included in the Partnership Agreement, PNC agrees to make a capital contribution to the Partnership payable in installments.

If PNC's acquisition review committee (the "ARC Committee") approves the equity investment in the Partnership, execution of the Partnership Agreement and the admission of PNC and the Special Limited Partner will occur no sooner than ten (10) business days following the approval. Each installment will be due within ten (10) business days of PNC's receipt and approval of documentation evidencing the satisfaction of the installment(s) and previous installment(s) conditions as follows:

	Capital Contribution	Tax Credit Price
Low-Income Housing Tax Credit	\$12,598,774	105.00%

**FIRST INSTALLMENT**                    **\$1,259,877 or 10.00% of \$12,598,774**

- A. Fully Executed Partnership Agreement.
- B. Valid tax credit reservation/allocation.
- C. Acceptable owner's title insurance policy or endorsement.
- D. Fully executed bridge, construction and permanent loan documents.
- E. Receipt of building permits or will issue letter.
- F. The Property due diligence in form and substance acceptable to PNC
- G. Unqualified tax opinion from PNC's legal counsel.

**SECOND INSTALLMENT**                    **\$1,259,877 or 10.00% of \$12,598,774**

- A. Certificates of Completion for all buildings
- B. Receipt of the architect's certificate of substantial completion
- C. Lien-free completion of the improvements in a workman-like manner.
- D. Verification that the Property and the Partnership are covered by insurance.

Verific

**THIRD INSTALLMENT**                    **\$8,143,241 or 64.64% of \$12,598,774**

- A. Maturity of the PNC Bridge Loan
- B. No earlier than 18 months after initial closing.

The Third Installment shall repay a bridge loan (the "PNC Bridge Loan"). Following the full disbursement (less any required retainage) of all of the other interim loan sources listed in Section 7 of this letter, the PNC Bridge Loan shall be funded in monthly disbursements installments upon receipt of draw request documentation acceptable to PNC. The draw documentation shall include, but not be limited to, the following: Application and Certification For Payment (AIA Document G702 and G703), support documentation of expenditures, documentation review and written confirmation from the Project inspecting architect and a third-party inspecting architect approved by PNC, updated title endorsement, and Conditional Waiver and Release Upon Progressive Payment (lien waiver) executed by the General Partner and General Contractor. The terms and conditions of the PNC Bridge Loan are described in a term sheet that we are submitting with this letter.

**FINAL INSTALLMENT**                      **\$1,935,779 or 15.36% of \$12,598,774**

- A. Receipt and review of the final cost certification prepared by the Partnership Accountant.
- B. 100% initial occupancy of 100% of the units by tax credit qualified tenants
- C. Achievement of Stabilized Occupancy (as defined below) for 3 consecutive months
- D. IRS Form(s) 8609 for each building and an executed and a recorded copy of the Regulatory Agreement.
- E. No sooner than September 1, 2017.

Stabilized Occupancy is the first time at which, based upon three consecutive full months of operations, the actual rental income received on a cash basis has exceeded operating expenses and replacement reserves by 1.09 times on an accrual basis, as certified by an independent accountant. Operating expenses that are expected to vary seasonally shall be included monthly at one-twelfth of their anticipated amounts.

**5. GENERAL PARTNER OBLIGATIONS**

**Construction Completion**

Catholic Health Care Services (the "Guarantor") shall guarantee lien-free construction completion of all improvements substantially in accordance with the approved plans and specifications. The Developer and the Guarantor shall fund any development cost overruns through the achievement of all of the conditions for the payment of the Final Installment, and such overruns will not be reimbursed by the Partnership.

**Operating Deficits**

The Developer and Guarantor will guarantee the funding of any operating deficits for a minimum of five years following the satisfaction of all of the conditions of the Final Installment, in an amount to be determined during due diligence.

**Tax Credit Adjustments**

The timing and amount of the tax credits received by PNC is a critical component of its return. To the extent the actual tax credit delivery differs from the agreed-upon tax credit delivery schedule, PNC's capital contribution will be modified upward or downward as agreed determined during due diligence review. To the extent that PNC's remaining capital is not sufficient to cover the adjustment, the General Partner and Guarantor will be required to contribute the difference as capital.

**Repurchase Obligations**

If certain sponsor, development, operational or tax credit benchmarks (such as placement in service, failure to receive historic designation, if applicable, issuance of 8609s, or Stabilized Occupancy) are not achieved by outside dates to be specified in the operating agreement for the Partnership, or if an event of default has occurred with respect to any loan on the project, or there is a bankruptcy of the General Partner or Guarantor, the General Partner and Guarantor will be obligated to repurchase the Partnership Interests for a price equal to the sum of (a) the product of (i) the amount of the previously contributed capital less the amount paid for credits taken and not subject to recapture and (ii) interest at 12% per annum and (b) recapture penalties and expenses.

## **Guarantor**

The Guarantor shall unconditionally guarantee all obligations of the General Partner and Developer.

## **6. PARTNERSHIP RESERVES**

### **Operating Reserve Account**

The Operating Reserve Account of \$263,204 will be funded with the Second Installment. Any portion of the Operating Reserve that is not advanced to cover operating deficits shall remain in the Partnership for the entire 15-year compliance period to cover any deficits that may arise during the period. Any withdrawals from the Operating Reserve shall require the prior written approval of the Special Limited Partner.

### **Rental Subsidy Fund**

A Rental Subsidy Fund in the amount of \$619,920 will be funded with the Second Installment. The Rental Subsidy Fund shall be used to provide an internal rent subsidy for tenants residing at the property. Any withdrawals from the Rental Subsidy Fund in excess of budgeted amounts shall require the prior written approval of the Special Limited Partner. PNC is willing to serve as the escrow agent for these funds and we are providing a letter of intent and form of escrow agreement along with this letter.

### **Tax and Insurance Escrow Account**

The Tax and Insurance Escrow Account of \$44,835 will be funded with the Second Installment. The Tax and Insurance Escrow Account shall be used to cover cost of property taxes and insurance during the Property's first year of operations. Any withdrawals from the Tax and Insurance Escrow Account shall require the prior written approval of the Special Limited Partner.

### **Loss of Subsidy Account**

The Partnership shall establish a Loss of Subsidy account in the amount of \$250,000 which will provide funding in the event federal operating subsidies are reduced. The Loss of Subsidy account will be funded with the Second Installment. PNC is willing to serve as the escrow agent for these funds and we are providing a letter of intent and form of escrow agreement along with this letter.

PNC acknowledges that any funds that remain in any of the above reserves and escrow accounts at the end of the 15-year compliance period shall be used either to pay down debt or otherwise remain with the Property during the entire 30-year extended use period.

## **7. FINANCING SOURCES**

The General Partner shall provide to PNC for its review and approval, copies of any grant agreements, loan commitments or financing documents for all financing sources. PNC's commitment to make an equity investment is contingent upon the availability of all of the financing sources listed below or replacement sources of equivalent amounts and terms. The anticipated sources are as follows:

**Interim Sources of Funds**

<b>Lender/Provider</b>	<b>Amount</b>	<b>Index</b>	<b>Spread</b>	<b>Rate</b>	<b>Funding-Type</b>
City Loan of Philadelphia HOME/CDBG/HTF Funds	\$1,500,000	0..00%	0.00%	0.00%	Draw
PNC Bridge Loan	\$8,143,241	One Month LIBOR	0%	3.25%	Draw

The PNC Bridge Loan shall be funded on a draw basis following the full disbursement of the other interim sources listed above, less any required retainage. The PNC Bridge Loan shall have a term of 18 months. The PNC Bridge Loan will have an interest rate of the One Month LIBOR, floating (3.25% as of the date of this letter). PNC shall receive an origination fee for the PNC Bridge Loan of \$40,716. The Partnership shall also pay PNC's legal costs for the bridge loan, which are \$16,000. Both the origination and legal fees are included in the development budget. We are submitting a term sheet more fully describing the terms and conditions of the PNC Bridge Loan along with this letter.

**Permanent Sources of Funds**

<b>Lender/Provider</b>	<b>Amount</b>	<b>Soft</b>	<b>Term</b>	<b>Rate</b>	<b>Amortization</b>
City Loan of Philadelphia HOME/CDBG/HTF Funds	\$1,500,000	Yes	360	0.00%	N/A
Reinvested Developer Fee	\$944,328	Yes	360	0.00%	N/A

PNC has reviewed the debt sources above and has concluded that the funds can be repaid by the Property at the maturity of the loans at the end of the extended use period. All of the financing sources listed above are assumed to be from qualified lenders and qualify for the 9.00% tax credit applicable percentage. All financing commitments shall provide PNC with notice and cure rights, unrestricted transferability of its interests to PNC affiliates, and the ability to remove the General Partner for cause without lender consent according to the terms of the Partnership Agreement.

**8. INVESTOR SERVICES FEE**

The Property's will pay a cumulative annual investor services fee from available net cash flow in the amount of \$75 per unit (\$3,000) increasing 3.00% annually.

**9. DUE DILIGENCE AND TERMINATION**

**Exclusive Right to Acquire**

The General Partner grants PNC the exclusive right to acquire the interest commencing on the date of the initial execution of this letter by the General Partner and terminating 60 days after receipt by PNC of all due diligence documents which are more fully described in the syndication binder that will be sent to the

General Partner upon receipt of a valid tax credit reservation and an executed letter following reservation that more fully describes the terms and the conditions of the investment.

### **Due Diligence Costs**

PNC shall pay for all of its diligence and legal costs, including but not limited to legal costs of the equity closing, market study, plan and cost review, monthly construction inspections, desktop environmental review and third-party insurance review, up to \$65,000. The General Partner shall reimburse PNC for any costs which exceed this amount.

### **Scope of Due Diligence**

During the due diligence period, PNC will conduct a due diligence review and negotiate with the General Partner, in good faith, the terms and provisions of mutually acceptable legal documentation. The due diligence review will include, without limitation, the verification of factual representations made by the General Partner, a review of the Property and Partnership documents, a site visit, and an evaluation of the following: the experience and expertise of the General Partner, General Contractor, architect and Property Manager; the financial condition of the Developer and Guarantor, including a review of the Developer's other properties; a Property area market study; if applicable, an appraisal of the Property; the construction schedule; the total development budget (including, if applicable, sufficient interest reserves for the development period); the construction plans and specifications; the residual potential of the Property and a capital account analysis; Property title, title insurance, and available endorsements; the Property survey; Phase I environmental assessment and all subsequent reports; the tax credit reservation; confirmation that no member of the development team has defaulted on any PNC credit or equity facility; and other relevant factors. PNC may also commission consultants to perform market analysis, construction, insurance, and environmental reviews. PNC's commitment to make its investment in the Partnership is subject to satisfactory due diligence review.

### **Price and Assumptions**

The price and terms as well as the assumptions and statements in this letter are based upon information provided by and representations made by or at the direction of the General Partner. They are also premised upon admission of PNC as a limited partner by December 1, 2015, unless this date is extended in writing by PNC. The price and terms are also subject to due diligence review and approval of the transaction by the ARC Committee. If, at any time, any event occurs and becomes known to the General Partner which results in the assumptions and statements contained herein to be untrue or misleading, the General Partner agrees to immediately notify PNC of the event(s) and will provide information which will correct the assumptions and/or statements. If the facts as they develop differ materially from the assumptions previously set forth, PNC shall have the right, at its option, either to re-negotiate the terms of this letter or to terminate this letter. PNC's commitment is conditioned upon mutual agreement between PNC and the General Partner and Developer on the terms of the closing documents.

PNC also reserves the right, at its option, either to re-negotiate the terms of this letter or to terminate this letter in the event of a change or a proposed change in Federal income tax laws or regulations which would have an effect on the benefits that PNC expects to receive.

### **Termination**

This transaction may be terminated due to: (i) failure by the General Partner to negotiate in good faith, (ii) failure by the General Partner to provide due diligence documentation satisfactory to PNC, (iii) sale or

intent to sell an interest in the Partnership to another purchaser, or (iv) any misrepresentation by the General Partner of a material factual matter. In the event that the transaction is terminated for these reasons, the General Partner shall reimburse PNC for all of its due diligence and transaction costs, including but not limited to legal expenses, appraisals and market studies, environmental, insurance and engineering reviews, and site visits. This commitment letter shall automatically expire, unless extended in writing, the earlier of December 1, 2015 or when the General Partner is informed that it has not received an allocation of tax credits from the State Agency.

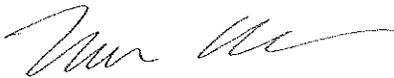
**Confidentiality**

The General Partner acknowledges that this commitment letter contains confidential information and agrees not to disclose either orally or in writing its contents to any third party other than the General Partner's accountant(s) and attorney(s), the applicable state tax credit agency, and the General Partner's financing sources with respect to the Property, without the express prior written consent of PNC, and further agrees to advise its representatives that the representatives shall not disclose either orally or in writing the contents of this commitment letter.

We look forward to working with you on this and future partnerships.

Sincerely:

**PNC Bank, National Association**



Date: 11/10/14

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Macy Kisilinsky, Vice President, Acquisitions



TAX CREDIT CAPITAL

VIA E-MAIL

November 10, 2014

John M. Wagner, Deputy Secretary and Chief Executive Officer  
Kimiko Doherty, Project Manager  
Catholic Health Care Services  
222 North 17<sup>th</sup> Street  
Philadelphia, PA 19103

**RE: St. John Neumann Place II LP - Equity Bridge Loan**

Dear John and Kimiko:

I am pleased to provide you with the enclosed Summary of Terms and Conditions (the Summary") outlining the commitment of PNC Real Estate Tax Credit Capital to provide an equity bridge loan (the "Credit Facility" or the "PNC Bridge Loan") in the amount of \$8,143,241 to St. John Neumann Place II LP (the "Partnership"), which has been formed to own, develop, and manage a 52-unit single building new construction development for elderly located in Philadelphia, Pennsylvania. This loan is offered in conjunction with the commitment letter from PNC Real Estate Tax Credit Capital to provide an equity investment in the Partnership as described in PNC's equity commitment letter of this date. This letter is subject to all of the conditions contained in PNC's equity commitment letter.

We look forward to working with you on this worthwhile transaction.

Sincerely,

A handwritten signature in cursive script, appearing to read "Macy Kisilinsky".

Macy Kisilinsky  
Vice President, Acquisitions  
PNC Real Estate Tax Credit Capital

This is the Summary of Terms and Conditions (the "Summary") that is referenced in the Conditional Commitment Letter of PNC Real Estate Tax Credit Capital dated November 10, 2014 (the "Conditional Commitment Letter")

**St. John Neumann Place II, LP**

**EQUITY BRIDGE LOAN – SUMMARY OF TERMS AND CONDITIONS**

<b>Borrower</b>	St. John Neumann Place II, LP (the "Borrower"), in which Catholic Health Care Services or an affiliate serves as General Partner with a 0.01% interest, and PNC Real Estate Tax Credit Capital or an affiliate is the investment limited partner (the "Investment Limited Partner") with a 99.99% interest.
<b>Lender</b>	PNC Bank, N.A. and its successors and assigns (the "Lender" or "PNC").
<b>Guarantee</b>	Guarantees of completion and repayment shall be provided by Catholic Health Care Services
<b>Property</b>	St. Francis Villa (the "Property"), a 52-unit single building new construction and rehabilitation affordable housing property for elderly and families to be located in Philadelphia. The Property will be operated pursuant to the Low Income Tax Credit Program of Section 42 of the Internal Revenue Code and 100% of the units will serve households making 60% or less of the area median income.
<b>Credit Facility</b>	An equity bridge loan (the "PNC Bridge Loan") will be provided in the amount of \$8,143,241, to be repaid from equity provided by the Investment Limited Partner.
<b>Repayment</b>	The PNC Bridge Loan will be repaid at maturity by the Third Installment of the Investment Limited Partner's capital contribution to the Borrower.
<b>Loan Term:</b>	The PNC Bridge Loan will have a maturity date which is eighteen (18) months from initial closing, and in no event earlier than June 1, 2017 (assuming an initial closing date of December 1, 2015).
<b>Loan Funding</b>	Subject to approval and closing, the PNC Bridge loan shall be funded in monthly disbursements following: the achievement of the conditions of the First Installment of PNC's Capital Contribution; the full funding of First Installment; the full disbursement of all other construction financing being provided to the Property (less any required retainage and subject to agreement with the other lenders); and receipt of draw request documentation acceptable to PNC, as described below.

<b>Payment</b>	Interest accruing from the funding of the PNC Bridge Loan shall be payable monthly in arrears on the first day of each calendar month from the Interest Reserve in the estimated amount of \$240,000. The principal amount of the PNC Bridge Loan will be repaid as described in the Repayment section above.
<b>Interest Rate</b>	Interest on the PNC Bridge Loan shall be calculated daily at a rate per annum (the "Initial Loan Rate") equal to One Month LIBOR, floating. For initial underwriting purposes, the interest rate on the bridge loan is estimated to be 3.25%. Interest shall be computed on the basis of the actual number of days elapsed over a year consisting of 360 days.
<b>Origination Fee</b>	The Origination Fee shall be \$40,716, payable at initial closing.
<b>PNC Bridge Loan Prepayment</b>	The PNC Bridge Loan may be prepaid in whole or in part without penalty or premium. Any amounts so prepaid may not be reborrowed.
<b>Expenses</b>	Reasonable out-of-pocket legal expenses incurred by PNC for the documentation of the PNC Bridge Loan shall be paid by the Borrower, and are expected to be \$16,000, the amount contained in the development budget. Payment by the Borrower of the legal fees incurred by PNC to document the PNC Bridge Loan shall not be contingent upon the closing of the Credit Facility.
<b>Collateral</b>	<p>The PNC Bridge Loan shall be secured by the following:</p> <p>A date-certain Funding Agreement from the Investment Limited Partner, and an assignment of the Investment Limited Partner's capital contributions.</p> <p>A first priority perfected assignment of the construction contract, subcontracts, architectural agreements, plans and specifications, permits and all other construction-related documents and a first priority perfected security interest in all other assets of the Borrower related to the Property.</p>
<b>Environmental Indemnity</b>	The Borrower and Guarantors shall indemnify and hold the Lender harmless from all liability and cost relating to the environmental condition of the Property and the presence thereon of hazardous materials.
<b>Inspecting Architect</b>	In conjunction with its equity investment, PNC will engage an inspecting architect to review plans, specifications, and budgets of the Property and, on a monthly basis, inspect the Property and provide reports to PNC on such inspections.

**Construction  
Draws**

After the First Installment of the Investment Limited Partner and all other construction financing has been fully disbursed, draws on the PNC Bridge Loan will be permitted monthly during construction upon receipt and review by PNC of acceptable draw request documentation, including but not limited to: Application and Certificate for Payment (G702 and G703); draw request summary spreadsheet; supporting documentation of expenditures; documentation review and written confirmation by PNC's inspecting architect; funding certification executed by the Borrower; and Conditional Waiver and Release Upon Progressive Payment (lien waiver) executed by the General Contractor and the General Partner.

PNC will have the right to approve all construction draws regardless of whether PNC funds are being disbursed.

**Contract/Bonding** The construction contract shall be a fixed price contract and the general contractor shall be bonded in a manner acceptable to PNC, or a letter of credit from a company acceptable to PNC shall be provided in a minimum amount of 25% of the total construction costs.

**Required Insurance** The Borrower shall maintain such insurance coverages as may be specified by the Lender, in conjunction with the Investment Limited Partner. Such insurance shall include casualty and liability, covering all perils and in such amounts as PNC may require. All policies shall require 30 days notice to PNC before cancellation or amendment, and shall name PNC Lender as additional insured, as PNC may require.

**Governing Law** Commonwealth of Pennsylvania.

**Conditions Precedent to Closing**

PNC will simultaneously underwrite the PNC Bridge Loan along with the equity investment of PNC Real Estate Tax Credit Capital in the Borrower. The underwriting of the PNC Bridge Loan will be based upon the same due diligence required for the PNC's equity investment. PNC's commitment to close the PNC Bridge Loan is subject to PNC's and its counsel's review and approval of the complete due diligence package as outlined in PNC's syndication binder. In addition, the following items are specifically required for the closing of the PNC Bridge Loan:

1. Lender Approval – Approval of the PNC Bridge Loan through PNC's necessary processes.
2. PNC Bridge Loan Documentation and Funding Agreements - All documentation relating to the PNC Bridge Loan, including the Funding Agreement with PNC Real Estate Tax Credit Capital or a related entity as the Investment Limited Partner.

3. Partnership Agreement - Executed Limited Partnership Agreement between the General Partner of the Borrower and PNC Real Estate Tax Credit Capital or a related entity as the Investment Limited Partner.
4. Opinion of Counsel - An opinion of the Borrower's and Guarantor's legal counsel as to the enforceability of the Loan Documents and other such matters as the Lender may require.